

Understanding And Negotiating Construction Contracts

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This book will show you how to identify, understand, and evaluate high-risk terms and conditions typically found in construction contracts?then negotiate to lower or eliminate the risk, improve terms of payment, and reduce exposure to claims and disputes.

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Overview. Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets.

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