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Automation (PSA)

Software Overview

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Service Automation

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(PSA) for IT

NetSuite

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Software Overview

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~~Demo - Cloud~~

~~based ERP CRM~~

~~PSA \u0026~~

~~eCommerce Why~~

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~~administrator jobs~~

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~~Microsoft Dynamics~~

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~~Professional Service~~

~~Automation - PSA's~~

~~Basic Settings, Part~~

~~2 Environment-as-a-~~

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~~Automation to~~

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~~transformation~~

~~Dynamics CRM~~

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~~Overview Part I~~

~~ARIS A4 Solution -~~

~~Business as~~

~~Unusual Deltek~~

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NextGen PSA -

Dynamics 365 for

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Microsoft Dynamics

365 Project

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roadmap -

BRK2069 Dynamics

365 Project Service

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~~DEMO - KROW~~

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~~SERVICES~~

~~AUTOMATION PSA~~

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its global

professional

services division to

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~~Customer Centric~~

~~Professional~~

~~Services Automation~~

~~Services~~

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Microsoft Dynamics

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Solutions will free you from doing some of the most tedious tasks in project management, such as basic data entry, data migration from spreadsheets, and manual invoicing and time-tracking. By automating these processes, you can

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free up valuable human capital to put toward more complicated project management tasks.

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platforms help

optimize resource

management,

project

management, and

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project accounting
for technology
implementation
and consulting
projects. But as
technology firms
increasingly
converge service
operations, these
capabilities are
now required

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Automation

Optimizing Project

Services

Automation

Services

Automation helps
you evaluate your
firm's internal

processes; identify

specific needs,

such as Web

capability and

compatibility with

specific databases;

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and consider all of the benefits, costs, and corporate risks associated with implementing each PSA solution.

PSA: Professional Services

Automation:
Optimizing Project

...

PSA: Optimizing Project and Service

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Organizations is an excellent book, which provides today's executives with the kind of knowledge they need to really set themselves ahead of the game. Very well written and easy to understand, the book is full of

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graphics, diagrams,
figures and charts
that explain basic
concepts common
to all PSA systems.

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visibility they need to drive scalable and sustainable growth.

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their own pain
points, Projector's
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Automation (PSA)
software takes a
unique approach to
helping your
organization drive
sustainable growth.

Our Professional
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Software

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Automation

introduces a new generation of software designed specifically to maximize performance in firms whose main deliverables are not tangible products. This

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comprehensive,
practical guide
explains the many
advantages of
professional
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automation (PSA)
for service and
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organizations.

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Optimizing Project

Services

Interestingly, professional service marketing statistics indicate that over 75% of service businesses have implemented professional services

automation

solutions. [11]

Additionally,

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companies using PSA software have a better annual revenue per employee at \$158,000 versus the \$147,000 posted by businesses that have not implemented a PSA solution.

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Service Automation Statistics You Must

Replicon's PSA

enables
professional
services

organizations to
optimise key pillars
to gain complete
control over their
business

performance and
profitability. For

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services

automation (PSA)

describes the

technology for

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managing and
automating
businesses
processes
surrounding service
delivery. The goal
is simple: Optimize
these processes
holistically to
improve delivery
execution and
overall profitability.
By managing
resources, projects,

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time and expenses, budgets, financials, billing, and customer interactions from a single dataset, a PSA solution gives you a complete view of delivery, leading to more insights and improved business agility.

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What is Professional

Professional

Services

Automation (PSA)

Software ...

Professional

services

automation is

software designed

to assist

professionals, such

as lawyers,

auditors, and IT

consultants, with

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project management and resource management for client projects and utilization rate management for billable staff. This is accomplished by developing metrics to quantify and qualify basic business processes that can then be

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used to streamline and improve those processes. Typical PSA functions include project management and documentation, time recording, billing, repo

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achieving more by
doing less, livin'
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insider's guide to
flying

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Services

Automation You
Can: Simplify
project

management and
easily manage
resource utilization
and skills. Unify
client

management,
create and manage

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billing contracts,
manage billability
targets, and more.
Ensure end-to-end
revenue
management and
global scalability.

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“Replicon sees
optimizing time as
a core pillar to
delivering
significant value to
its customers.” ...

Case Studies |
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The line between
cloud distributors

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and PSA

(professional
services

automation)

software providers

has been blurring
for several years.

Examples include:

ConnectWise

Marketplace has
been evolving

toward more of a

Salesforce

AppExchange

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model that competes in some ways against Pax8 — a pure cloud distribution company that's in fast-growth mode with MSP partners.

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