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Weinschenk is the author of

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To Get People To Do Stuff,
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Needs She applies
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understand, and explain what

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Mini-Breaks . A typical
presentation is longer than
7 to 10 minutes.

Presentations are often an

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hour long. This means you
have to find ways to make
changes at least every 7
minutes in order to get
people to pay attention.

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••• Susan
M Weinschenk

to advance in our careers.
Susan Weinschenk's 100
Things Every Presenter Needs
to Know about People (2018)
is therefore one such book
that librarians can use to

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improve instruction through
strengthening presentation
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Targeted Audience The book
—true to its title lists 100
things that the

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Book Review: 100 Things
Every Presenter Needs to
Know ...

Susan Weinschenk has a Ph.D.
in Psychology and over 30
years of experience as a
behavioral psychologist. She
applies research in

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psychology to predict, Susan
understand, and explain what
Mr Weinschenk
motivates people and how
they behave. Dr. Weinschenk
is the author of several
books, including 100 Things
Every Presenter Needs To
Know About People, 100

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M Weinschenk
Neuro Web Design: What makes
them click?

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Behavioral scientist Dr.
Susan Weinschenk gave us
permission to publish the
best advice from her new
book, 100 Things Every
Presenter Needs to Know
About People, based on posts

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from her blog, The Susan
M Weinschenk

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The More Uncertain People
Are, the More They Defend
Their Ideas Sample Pages.
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Uncertain People Are, the

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More They Defend Their Susan
Ideas. Table of Contents. 1:
Mr. Weinschenk
(Intro): Why presentations
are so important 2: How
people listen and see

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People
Susan
M Weinschenk

•••
Every day around the world
millions of presentations
are given, with millions of
decisions hanging in the
balance as a result. Do you
know the science behind

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Weinschenk
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Access Free 100 Things Every Presenter Needs To [Book] Know About People Susan

Great presenters understand how people think, learn, and react. In this video Dr. Weinschenk shares 5 Things from her book, "100 Things Every Presenter Needs To Know About People".

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Author: New 2nd Edition! Susan
Do you know the science behind
giving a powerful and
persuasive presentation?

This book reveals what you
need to know about how
people listen, how people
decide, and how people react

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create more engaging
presentations.

Susan Weinschenk - 100
Things Every Presenter read
and ...

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100 Things About Every People Susan
Needs to Know about People
Mr Weinschenk
is a good introductory book
to design and psychology. It
covers a range of well known
ideas in psychology as they
relate to design. That said,
I did not like the self

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to Know About People, which
followed Neuro Web Design:
What makes them click?, both
published by New Riders.
Susan presents at national
and international
conferences, including South

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